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Ana M. Francisco Partner/Retired



Ana M. Francisco is a partner and litigation lawyer with Foley & Lardner LLP, where she focuses her practice on complex business disputes and has extensive trial and arbitration experience. Ana represents insurers in high-stakes coverage litigation, particularly matters involving coverage for mass tort and environmental pollution claims, as well as advising clients on a host of risk management issues. In addition, Ana routinely represents clients in data-breach incident response and investigations. She is a member of the firm's Insurance & Reinsurance Litigation, Business Litigation & Dispute Resolution, and Privacy, Security & Information Management Practices and the Insurance & Reinsurance Industry Team.

Prior to joining Foley, Ana was a partner at another leading international firm.

Representative Experience*

- The Scotts Company LLC v. Liberty Mutual Insurance Company: Obtained summary judgment for Liberty Mutual in action seeking to rescind a settlement agreement based on allegations of fraud, breach of fiduciary duties, and bad faith.
- London Market Insurers: Second-chaired multiple jury trials involving insurance coverage for environmental pollution claims.
- Successfully arbitrated disputes involving hundreds of millions of dollars under the Wellington Agreement, the largest private multi-party settlement agreement concerning the application of insurance to asbestos claims. Ana was also part of a team that recovered millions in contract damages under Wellington.
- Conducted an investigation into the possible data intrusion of an e-commerce site, including directing the work of forensic experts and advising on notice obligations under state law and private contracts.
- Represented a leading card issuer in all aspects of a data security incident response, including directing the investigation, advice on notice obligations, and coordinating with law enforcement authorities.



 Regularly works with clients and their brokers to develop comprehensive directors and officers insurance programs, and assists clients in presenting and negotiating claims.

*Certain matters handled prior to joining Foley.

Awards and Recognition

- Recognized by The Legal 500 in 2016 for her work in insurance: advice to insurers
- Named one of the "Top Women of Law" by Massachusetts Lawyers Weekly (2010)
- Selected by her peers for inclusion in *The Best Lawyers in America*© since 2013 in the field of Commercial Litigation
- Received the Boston University Public Interest Project Distinguished Alumni Award (2009) as well as the PAIR Project Outstanding Service Award (2009)

Languages

Portuguese (fluent)

Practice Areas

- Business Litigation & Dispute Resolution
- Insurance & Reinsurance Litigation
- Litigation
- Privacy, Security & Information Management

Education

- Boston University School of Law (J.D., magna cum laude, 1993)
 - Editor, Boston University Law Review
- Southeastern Massachusetts University (B.A., summa cum laude, 1987)

Admissions

- Massachusetts
- U.S. Court of Appeals for the First Circuit
- U.S. District Court for the District of Massachusetts, Southern District of New York, and Southern District of Ohio