

Kristen A. Murphy

Associate

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Kristen Murphy focuses her practice on regulatory, compliance, and business issues in the health care industry, with an emphasis on telemedicine, telehealth, and digital health. She is based in the firm's Tampa office where she is a member of the firm's national Health Care Practice Group and Telemedicine & Digital Health Team.

"Foley is the premier firm for telehealth counsel."

"A market leader in telemedicine issues." "This is the Dream Team."

– *Chambers USA: America's Leading Business Lawyers* (2020, 2021) Kristen assists with the launch of emerging digital health company operations in multiple states throughout the country. She helps clients navigate regulatory, legal, and compliance issues in order to build scalable, sustainable virtual care services. Sample projects include:

- Advising on compliance with state and federal laws affecting multistate licensure and scope of practice issues for telemedicine business models.
- Navigating regulatory issues in establishing regional and national telemedicine networks
- Analyzing corporate practice of medicine and compliance considerations for virtual care physician services across the country
- Advising on the formation of Medicare Shared Savings Program (MSSP) accountable care organizations (ACOs) and compliance with MSSP regulations
- Assisting telemedicine companies in managed care contracting strategy and negotiations across all 50 states

Awards and Recognition

- *Best Lawyers®: Ones to Watch*
 - Health Care Law (2023-2024)



FOLEY & LARDNER LLP

Affiliations

- Member of the American Bar Association
- Member of the American Health Lawyers Association
- Member of the American Telemedicine Association
 - Member of the Async Telehealth Special Interest Group
 - Member of the Teledermatology Special Interest Group
- Member of the Florida Bar, Health Law Section
- Member of the Hillsborough County Bar Association, Health Law Section

Sectors

- [Health Care & Life Sciences](#)
- [Telemedicine & Digital Health](#)

Practice Areas

- [Corporate](#)
- [Health Care](#)

Education

- University of Florida Fredric G. Levin College of Law (J.D., cum laude, 2016)
- University of Florida (B.S., cum laude, 2013)

Admissions

- Florida
- Florida State Courts